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## Journal Acquirement Step 1 – First Contact & Information

## **Checklist: Information from Initiator**

The first contact should clarify the basic ideas and concepts about a possible project. What are the aims and scopes of the initiators? What are our services and how can we assist in realizing the vision?

- Current status
  - o Idea vs. concept?
  - o Topical focus fixed?
  - o Competitors?
  - o Niche vs. broad?
  - o Launch vs. re-launch?
  - o Team/Editorial Board established?
  - o Initiative vs. institution/society?
- Pipeline: single papers, or special issues (workshop, conference)?
- Review Process
  - Strengths of online editorial support (user roles, guidance & reminders, accessibility to information, speed of communication processes)
  - o Traditional (one-stage) vs. interactive process (two-stage)
  - o Strengths of public peer-review and discussion
  - Personal support by Copernicus
  - Time frame
- Production & Publication
  - Workflow (Submission Typesetting Proof-Reading Publication
    Dissemination Archiving)
  - LaTeX Typesetting, WORD Submissions
  - o Strengths of personal assistance for authors
  - o Immediate Online Publication
  - o Advantages of Open Access (accessibility, impact, citation)
  - Worldwide archiving and indexing
  - Hard-copy subscription and archiving, Print-on-demand service
- Promotion
  - o Corporate Design
  - o Journal layout (cover and manuscripts)
  - Webportal
  - o Online library + search functions
  - o Alert service, RSS feeds



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 Promotion material (flyer, poster, representation at exhibitions/conferences)

## **Pricing Guidelines**

- Ownership Initiator vs. Copernicus
- Payment Models for Open Access
  - Author payment vs. institutional payment (MPG/CNRS)
  - Sponsoring (institutional journal sponsoring, sponsoring of special issues, sponsoring of individual papers, research funds)
- Subsidization/Waiving of Start-up Phase (market value → ISI SCIE, community establishment, 3 years/1,000 pages)
- Settlement of payment one-stage vs. two-stage (discussion paper)
- Calculation one-stage
  - Services: All online tools, Editorial support, Production & Publication, Copy-Editing, automatic Indexing (journal-specific) & e-Archiving in Portico, Hard-copy archiving in 4 copyright libraries, ISI, Scopus (open for extensions), Promotion, 10% free pages
  - Charged per published page
  - Categories based on source files
  - 50-55 EUR per page → paper 500-660 EUR (standard paper with 10-12 pages)
- Calculation two-stage
  - Services: All online tools, Editorial support, Production & Publication, Copy-Editing, automatic Indexing (journal-specific) & e-Archiving in Portico, Hard-copy archiving in 4 copyright libraries, ISI, Scopus (open for extensions), Promotion, 10% free pages
  - Charged per published page
  - Categories based on source files
  - 27-32 EUR per page → paper 810-1,150 EUR (standard paper with 10-12 pages → 30-36 pages in discussion format)
- Agreement: First year experimental → re-negotiation afterwards
- Copernicus Offer: Set-up for free!
  - o Corporate Design
  - Journal layout (cover and manuscripts)
  - Webportal
  - Initialization of online review tools
  - o Initialization of production & publication workflow
  - o Promotion material (flyer, poster)